

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

May 21, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$65,526	40
Borosak, William J. Jr.	Secure Financial Group, LLC	\$53,543	11
Platinum Producers (\$30,000 - \$50,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$42,124	11
Hatton, Catherine E.	Long Island Insurance Solutions	\$31,630	22
Gold Producers (\$10,000 - \$30,000)			
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$24,450	3
Lemar, Mike	Sunshine State Agency	\$24,151	23
Mednick, Scott E.	Professional Insurance Systems of Florida	\$19,455	12
Concklin, Ron	Rosenberg-Concklin, Inc.	\$18,894	11
Ahlbum, Tim	Health Coverage Solutions	\$18,720	5
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$18,603	9
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$16,944	1
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$14,134	3
AmeriLife		\$13,706	20
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$11,506	5
Rosati, Lisa	Rosati Insurance Agency	\$11,055	3
Silver Producers (\$5,000 - \$10,000)			
Reilly, Frank A.J.	Reilly Insurance Agency	\$9,048	1
Barta, Devin M.	Barta Insurance Agency	\$8,952	5
Marrow, Elizabeth	Marrow Insurance Agency	\$8,892	1
Clark, John W.	Senior Solutions Insurance Agency	\$7,983	6
AMAC Senior Resources Network		\$7,776	1
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$7,776	1
Rodriguez, Carmen A.	Landers-Stein & Associates	\$7,679	2
Adelson, Andy G.	Adelson Insurance Agency	\$6,552	2
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$6,468	3
Chacon, Cesar	The Insurance Hub	\$6,420	3
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$6,191	7
Schwartz, Scott J.	Insurance Protection Services	\$6,124	1
Green, Laurie A.	Green Insurance Agency	\$6,120	1
Jaffe, Joseph A.	Jaffe Insurance Concepts, Inc.	\$6,120	1
Savage, Gina	Savage Insurance Agency	\$6,048	4
Daley, Michael A.	Daley Insurance Agency	\$5,807	1

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Bronze Producers (\$2,500 - \$5,000)

Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$4,895	5
Rutstein, Michael W.	Rutstein Insurance Agency	\$4,824	1
American Eagle Consultants, Inc.		\$4,816	5
Heller, Mark	Heller Insurance Agency	\$4,715	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$4,463	1
Bahlkow, Valerie J.	Lighthouse Business Services	\$4,224	2
Fingeret, Benjamin W.	Fingeret Insurance Agency	\$4,116	1
Newman, Michelle	Newman Insurance Agency	\$4,116	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$4,003	2
Maisonet, Joseph	Maisonet Insurance Agency	\$3,960	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,911	1
Professional Group Plans, Inc.		\$3,888	1
Smith, Robert J.	New World Associates, Inc.	\$3,888	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,833	2
Centurion Agency, Ltd.		\$3,790	4
Derevensky, Jackie	Derevensky Insurance Agency	\$3,636	2
Lerner, Stanford J.	Lerner Insurance Agency	\$3,636	2
Senior Insurance Marketing, Inc.		\$3,600	4
Salvati, Paul D.	Salvati Insurance Agency	\$3,564	1
Downs, Richard A.	Downs Insurance Agency	\$3,479	1
Ahmed, Nur N.	Ahmed Insurance Agency	\$3,456	1
Premier Senior Marketing, Inc.		\$3,448	3
Elite Insurance Partners, LLC		\$3,444	1
Aberman, Howard S.	Aberman Insurance Agency	\$3,383	1
Fatseas, Stefan J.	Fatseas Insurance Agency	\$3,276	1
Hale, Darwin	Hale Insurance Agency	\$3,276	1
Mann, Harvey S.	Mann Insurance Agency	\$3,276	1
Shoreline Direct, Inc.		\$3,179	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,108	1
Harshman, Ronald C.	Harshman Insurance Agency	\$3,089	1
Peters, Dave L.	Peters Insurance Agency	\$3,084	1
Ronan, David K.	Ronan Insurance Agency	\$3,084	1
Stevens, Ronald W.	Stevens Insurance Agency	\$3,024	1
Carreras, Thomas B.	Carreras Insurance Agency	\$2,976	1
Duryea, Don B.	Duryea Insurance Agency	\$2,976	1
Huberman, Richard	Huberman Insurance Agency	\$2,951	1
Woodmen Insurance Agency, Inc.		\$2,942	4
Sweeney, James A.	American Senior Benefits	\$2,939	2
Carran, John S.	Carran Insurance Agency	\$2,927	1
Shaw, Tim	Shaw Insurance Agency	\$2,844	1
Sussman, Valerie W.	Sussman Insurance Agency	\$2,844	1
Hirsch, Susan J.	Hirsch Insurance Agency	\$2,812	2
Malpigli & Associates Insurance Agency, Inc.		\$2,688	1
Hosley, Terry J.	Hosley Insurance Agency	\$2,652	1
Conlon, Stephen	Conlon Insurance Agency	\$2,592	1
Schuler, James F.	Consumer Group Services, Inc.	\$2,567	1
Birchard, Natalie K.	Birchard Insurance Agency	\$2,520	2

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

May 21, 2017

Diamond Producers (\$20,000 & Above)

Kingsley, Beverly J.	\$26,304
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Platinum Producers (\$15,000 - \$20,000)

Sachs, Kerry	\$19,359	Sheldon, Paul, CLU, ChFC	\$16,944
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Gold Producers (\$10,000 - \$15,000)

Ahlbum, Tim	\$10,068
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Silver Producers (\$5,000 - \$10,000)

Gratzon, Peter	\$9,768	Stevens, Ray	\$5,975
Borosak, William J. Jr.	\$9,216	Hilgendorf, Sydney M.	\$5,879
Deross, William P.	\$9,048	Holzman, Robert	\$5,855
Marrow, Elizabeth	\$8,892	Daley, Michael A.	\$5,807
Rosen, Paul J.	\$7,776	Azul, Ma Edita Andrea A.	\$5,795
Rzepka, Deborah	\$7,776	Stevens, Jason	\$5,747
Rosati, Lisa	\$6,387	Kraus, Bernard	\$5,112
Schwartz, Scott J.	\$6,124	Wood, Michael D.	\$5,048
Green, Laurie A.	\$6,120	Laughlin, James A.	\$5,004
Kasabov, David	\$6,120	Reyes, Gustavo M.	\$5,004
Patterson, Adam D.	\$6,120	Zarins, Ivars	\$5,004

Bronze Producers (\$2,500 - \$5,000)

Holdren, Charles E.	\$4,991	Smith, Robert J.	\$3,888
Caravousanos, George J. Jr.	\$4,932	Monds, Lynne C.	\$3,887
Rutstein, Michael W.	\$4,824	Waxman, Andrew B.	\$3,708
Gilbert, Brian	\$4,776	Alonso, Daniel	\$3,647
Heller, Mark	\$4,715	Salvati, Paul D.	\$3,564
Concklin, Todd C.	\$4,656	Savage, Gina	\$3,564
Palmer, Casey V.	\$4,583	Downs, Richard A.	\$3,479
Stevens, Sandra K.	\$4,523	Siddique, Nayeem	\$3,456
Tantillo, Robert V.	\$4,463	Haass, David	\$3,444
Schwartz, Matthew	\$4,259	Pekala, David C.	\$3,396
Fingeret, Benjamin W.	\$4,116	Aberman, Howard S.	\$3,383
Newman, Michelle	\$4,116	Graham, Christopher N., CLU	\$3,383
Ahlbum, Jon	\$4,103	Shaw, Martin L. III	\$3,383
Pomeranec, David	\$4,031	Adelson, Andy G.	\$3,276
Travis, Ann	\$4,004	Cohen, Philip A.	\$3,276
Payant, Thomas A.	\$3,960	Hanes, Darlene M.	\$3,276
Blake, Karla	\$3,948	Kornbluh, Gary N.	\$3,276
Chard, Dani L.	\$3,947	Zeller, Margaret	\$3,276
Ulayyet, Fred M.	\$3,911	Consbruck, Bradley M.	\$3,252
Sklover, Steven	\$3,888	Spink, Chad D.	\$3,252

Writing Agents

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Hickman, Greg E.	\$3,216	Ewing, Deborah L.	\$2,927
Graham, William C.	\$3,179	McCullough, Sandra L.	\$2,927
MacDonald, Stewart A.	\$3,167	Sloan, Barbara	\$2,920
Finkelstein, Sara	\$3,108	Badessa, Joseph J.	\$2,844
Strulowitz, Larry	\$3,108	Feldman, Lois M.	\$2,844
Harshman, Ronald C.	\$3,089	Greenstein, Bruce	\$2,844
Cravello, Antoine	\$3,084	Quintero, Ana L.	\$2,844
Feil, Jeffery N.	\$3,084	Sussman, Valerie W.	\$2,844
Ronan, David K.	\$3,084	Barta, Devin M.	\$2,760
Spizzuco, Samuel	\$3,024	Pearson, Lisha	\$2,712
Walters, Kenneth W.	\$3,024	Malpigli, Frank W.	\$2,688
Amrom, Michele	\$2,976	Hosley, Terry J.	\$2,652
Dibisceglie, Darrin J.	\$2,976	Davis, Karen L.	\$2,651
Riddle, David O.	\$2,976	Conlon, Stephen	\$2,592
Graham, Christopher C.	\$2,951	Chapman, Gary R.	\$2,567
Huberman, Richard	\$2,951	Pape, Anthony G.	\$2,567
Benedeti-Zum Tobel, Giovanna	\$2,927		